INSURANCE MEN HOLD CONFERENCE

President Kingsley, of New York Life, and Other Officers in Richmond To-Day.

Field workers and agency managers from all parts of the South meet with the executive officers of the New York Life Insurance Company to-day in the Jefferson Hotel for a two days' conven-tion. In attendance are about 150 of the leading representatives of the com-

tion. In attendance are about 180 of the leading representatives of the company in the South and a half-dozen principal officers from the New York office. Following a luncheon at the Jefferson Hotel to-day will come a business session in the afternoon. The second and last business session will be called to-morrow afternoon.

From the New York office of the company have come President Darwin P. Kinssley, John C. McCall, second vice-president; Dr. Oscar H. Rogers, chief medical inspector: L. Seton Lindsay, superintendent of agencies; Samuel L. Joseph, ex-president of the \$200,000 club, and Robert E. Dedell, secretary of the \$200,000 club, and Robert E. Dedell, secretary of the \$200,000 club. Thad. C. Bell, inspector of agencies for the Southern department of the New York Life Insurance Company will preside at the sessions of the convention, while the address of welcome will be delivered by Colonel W. B. Freeman, agent for the company in Virginia.

Numerous social entertainments have been planned for the visiting officers and agents. Mr. Bell will give a dinner to Mr. and Mrs. Kingsley to-night at the Jefferson Hotel, while the agents of the company will be entertained to-night by a theatre party at the Academy of Music and a luncheon to-mornow at the Country Club of Virginia, Mr. and Mrs. Kingsley will be the puests of Thad. C. Bell while in Richmond.

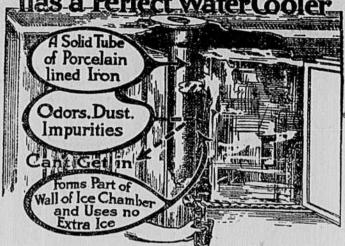
Among the leading agents to arrive a Richmond for the convention are Robert L. Cooney and E. J. Clark, of Atlanta; C. E. Morrow, Jr. of Nashville; E. O. Toombs, of Birmingham,

WHY WE CAN'T HAVE A SOUND TARIFF



Deliciously Cold Drinking Water Without Cost

The Automatic Refrigerator Has a Perfect Water Cooler.



Takes perfect care of both food and water. Pays for itself in season or two in ice it saves

You will readily understand its improved features when you come in and see it.

Sydnor & Hundley, Inc.

Short News Stories From All Over Virginia

on way to New York.

Nyachburg, Va. April 3.—R. D. Apperson,
o spent the winter at Tuscon, Ariz., passed
rough Lynchburg Tuesday night en route
New York City, where he is to be treated
Dr. Friedmann, the German specialist, arngements having been made so that Mr.
uperson will have no trouble seeing the
ysician soon after his arrival in New York

V.

Prof. W. S. McNeill Contrasts

American and German Methods of Legislation.

The United States will never have a truly mational tariff, because the President, who is the only real representative of the people in the government, is hampered in his efforts by the representatives of a host of sections and interests in Congress.

This is the original view of the tariff question taken by Professor Walter S. McNeill, of Richmond College, who spoke on the tariff before the Equal Suffrage League of Virginia yesterday afternoon. He contrasted the American and German methods of mysling a teriff.

Elaborate Campaiga to Make Diri Fly in Elaborate Campaiga to Make Diri Fly in

Equal Suffrage League of Virginia yesterday afternoon. He contrasted the American and German methods of making a tariff.

In Germany the Kaiser has economic experts from the universities to draw schedules, with a view to the real welfare of the nation as a whice. These men are not politicians and are unprejudiced. When they liave done their work the schedules are submitted to the Reichstag, or German Parliament, which, being wholly under the Kaiser's thumb, usually passes them at his behest. Thus Germany gets a beneficial pariff by scientific methods, while the United States gets one that is a compromise among a multitude of greedy and conflicting interests.

The present herce competition among nations for industrial supremacy and control of partially developed countries, must result in one of two things, he said. Either high protection by tar-

810,000 for Boys Farm Home.

Norfolk Ve. April 3.—Aroused by the announcement that the Juvenile Protective Society is preparing to raise funds for the establishment and maintenance of a boy's farm, many citizens of Norfolk are showing



Business Efficiency

These men are efficient business men. They rely upon the Bell Telephone. It is one of the secrets of their business success. They realize that a telephone in business is not an expense, but an actual economy. Bell Telephone service increases their doing power. It makes them the masters of every situation.

One man with a telephone can do more business than two men without a telephone -probably more than four or five men. If you are a business man-

Of course you have a Bell Telephone.

Every Bell Telephone is a Long Distance Station

THE CHESAPEAKE AND POTOMAC TELEPHONE COMPANY

OF VIRGINIA. 907 E. Grace St. Call Contract Dept', Mon.9000

when the Norfolk Juvenile Protective So-ciety is ready to start to work it expects to take advantage of the free service offered by the trustees of the Russell Sage Fund.

WHIRLWIND CAMPAIGN.

Bristol, Va., April 3.—Beginning April 5 the presiding elders and ministers of the Holston Conference, Methodist Episcopal Church, South, will conduct a whirlwind campaign of ten days in behalf of the movement to raise \$75,000 for Emory and Henry College, the historic Methodist school for young men at Emory. The Rockefelier board and Andrew Carnegle have agreed to contribute a like amount provided \$75,000 its raised in the conference. The Rockefelier board offers \$50,000 and Carnegle \$25,000 this being in addition to \$25,000 already contributed by Carnegle, Bishop Candie, fill speak in the western end of the movement, He is to speak in Chattanooga next Sunday, Other prominent ministers are to take part in the speaking tours. prominent infiniters are to take part in the speaking tours.

Several Virginia towns have already piedged to the fund from \$1,000 to \$5,500 each, Secretary R. K. Sutherland, who has the work in charge, expects to raise \$6,000 in Bristol.

Chatham, Va. Ayril 2.—The Chatham Civic League Arranges Attractive profiles to see the craim of influence for control, in which growth profiles and the substituted for war in the subs

Will Be Established in Lower Section of King George County.

King George, Va., April 3.—F. L. Duson, and J. O. Billingsley, of Colonial Beach, have arranged to build and operate a canning factory at Little Ferry, on Mackadoe Creek, in lower King George, which is to be known as the Virginia Packing Company. Tomatoes, berries and small fruits are to be canned. The cannery will be situated in one of the most fertile and prosperous sections of King George, and promises to be a paying enterprise.

MORE THAN 6,000 LICENSES ISSUED

Record of Entire Year of 1912 Already Passed-May Reach 8,000 in 1913.

More than 6,000 automobile licenses for 1913 have already been issued, although but little more than one-third of the year has gone by, and the sales season is just beginning. The entire season is just beginning. The entire number of licenses for the year 1912 was 5,756, and the comparison indicates the tremendous growth of this industry and the demand for machines. To accommodate as many citizens as possible, Chief Clerk J. M. Hayes, of the office of Secretary of the Commogwealth James, has made it a rule to reissue old numbers at the beginning of each year to those who desire them. Most owners, for convenience sake, want to retain their numbers. To take care of this, Mr. Hayes began on Janu-

want to retain their numbers. To take care of this, Mr. Hayes began on January 1 to issue licenses for new machines beginning with No. 5.761, and kept this up until he reached the limit of 7.009. Of course, most of the smaller numbers were reissued, but many were not and now all new marking. were not, and now all new machines are given plates for the lowest number not in use. Up to yesterday, the lowest number light was 4,506. So steady is the demand that the numsteady is the demand that the num-bers are going up at the rate of 10) a day, as there are not many gaps, it would not be surprising if the total licenses for the year 1913 reach

Clerk Hayes has stated that never again will he hold numbers for former owners, since the amount of extra trouble in the office is very great. It will be a case of the applicant getting the lowest number, unless he will pay for a certain numeral and wait until that one is repoted in regular order of

NEW YORK LIFE PRESIDENT



News of Petersburg

Times-Dispatch Bureau, 5 Bollingbrook Street. (Phone 1485)

Petersburg, Va., April 3. J. Thompson Brown, commissioner for the State of Virgin'a for the Gettysburg celebration, July 1-4, has writ-ten to General Sith Bulling, commanding the Virginia Division, United Confederate Veterans, requesting information as to the number of comrades of the Virginia Division, U. C. V. He wishes camping and commissary arrangements made for them at the reunion. As soon as General Bolling's report is received, preparations for the accommodations will be ordered. Commissioner Brown assess for the information at the earliest practicable date. A singular request has been made also by the grand commander of Virginia, as sided in Petersburg for a number of

V., who intend going to Gettysburg.
With the purpose of securing the information, General Bolling has sent out a circular letter inclosing Commissioner Brown's letter to be read to all the camps in the division, asking prompt compliance with the request

CONFORM TO STATE LAW.

It is understood that in making up the city's tax ordinance for the ensuing fiscal year the Finance Committee will recommend a change in the income tax provision to make it conform to the State law. The city now exempts of the United States.

FOR WOMEN



Tyree's Antiseptic Powder is non-poisonous. Has no equal as a disease preventive or as a wash, 25c. and \$1.00. All drug-gists. Booklet and sample free.

W. Fred. Richardson, Inc. Storage and Transfer Department

Main and Belvidere Streets.

The most modern and up-todate Fireproof Storage Building in the South; vaults for silver and other valuables; individual trunk rooms; steam heated piano rooms, and every other modern convenience for the care of household goods. Get our estimate on crating and shipping your furniture. Phone Monroe \$43.

* Crafts Piano Co

NOW LOCATED AT 205 E. Broad St.

CONFIDENTIAL information about cure for whiskey and morphia- addictions. Write for free booklet. P. C. Box 18, THE KLELEY INSTITUTE.

exempts \$2,000. It is proposed to make the city exemption \$2,000. The rate of taxation in Petersburg is \$1.40, and no change is to be made in this.

LECTURE ON JEFFERSON DAVIS.

Rev. H. W. Buttle, D. D., Will Address Members of A. P. Hill Camp. The Rev. H. W. Battle, D. D., of

by the grand commander of Virginia, as sided in Petersburg for a number of to all Confederate veterans not members of the Virginia Division, U. C. Church, and is known to all the people. At the close of the lecture, a reception will be held in his honor.

ANOTHER BIG TRUNK FACTORY.

Plans Nearly Completed for Organiza-tion of New Company.

Plans are on foot and nearly com-pleted for the organization of a new trunk and bag manufacturing company, and application to the State Cor poration Commission for a charter will be made in a few days. The move-ment is headed by men of means and prominence. Petersburg has ave trunk and bag factories in successful operation, the output of which finds a mar-ket in every State in the Union and in the countries to the north and south

FIRE IN A RESIDENCE.

Home of Dr. W. P. Hoy, on Jefferson

Street, Is Damaged.
Fire occurred this afternoon at the residence of Dr. W. P. Hoy, on Jefferson Street, which caused damage to the amount of several hundred dollars. The fire caught from a defective flue between the ceiling and floor of the parlor, and was threatening and stubborn for a while. It was finally extinguished by chemicals used by the guished by chemicals used by the de-partment. Several rooms and the furniture were more or less damaged.

MEMORIAL ASSOCIATION.

Report of Treasurer Shows Receipts and Expenditures. The Ladies' Memorial Association re-

ceives \$500 annually from the State in aid of its work in caring for the cemedo not the work in caring for the ceme-teries and graves of the Confederate dead. The report of Mrs. Martha Kirk-ham, treasurer, exhibited to-day be-fore Robert Gilliam, commissioner in chancery of the Hustings Court, of the receipts and expenditures on account of the State's appropriation shows that the association, during the past three years, spent \$48.23 in excess of the \$1,500 received from the State.

Among other things done by the association, a permanent iron stand has been erected for use on memorial

occasions, granolithic walkways have been laid through the soldiers' grounds, hedges planted and the association is now raising a fund for the erection of a granite memorial arch to span the main avenue to the soldiers' section. the design for which has been ac

HIS WIFE MISSING.

Former Petersburg Citizen Writes
From Flood District.

A letter has been received from Louis
Dalton, a former citizen of Petersburg,
now living in Columbus, Ohlo, stating
that he lost all of his household effects
by the recent flood and that his wife
had been since missing Graye fears had been since missing. Grave fears are felt as to her fate. His child was missing for a day or two, but was found all right.

General News Notes.

Miss Bessie Lee Williams and John Shortt Faber, both of Chesterfield County, were married last evening at 6 o'clock at the residence of the Rev. F. W. Moore, who performed the cer-

F. W. Moore, who performed the ceremony.

The hundreds of pupils at the high school went through a fire drill to-day. The pupils got out and returged to their rooms in the building in the brief time of one and a half minutes. Petersburg Lodge of Elks last night made a donation of \$50 for the relief of the flood sufferers in the West. The newly elected officers were installed by Past District Deputy Myer Saal.

The Carson (Dinwiddie) Camp of Modern Woodmen had a fine meeting last night. A class of twelve was given the first degree, and an address was delivered by District Deputy R. A. Campheil. Refreshments were served and a smoker enjoyed. The camp has and a smoker enjoyed. The camp has

Office Open Until 10 Saturday Night

Subscriptions Can Be Mailed From Anywhere Until Ten o'Clock Saturday Night.

When you show your friends what you are working for in The Times-Dispatch contest, what do they think of it? Without doubt, they tell you that they have never seen such a choice selection of prizes, nor any so well worth

That's what makes them more ready to give you a subscription. They want The Times-Dispatch, anyway, and they want to please you. When they see what really great things you can accomplish with their aid, they are more than glad to help you.

TELL ALL ABOUT THEM.

You should not forget that the value and variety of the prizes, and their large number, make one of your strongest talking points when telling your friends why you want their subscriptions.

Let them know what has pleased you most on the prize list.

MAKE UP YOUR MIND.

When you have read the standing of the candidates, make up your mind that it would be a foolish waste of opportunity not to devote every energy to contest work for the remainder of this week.

Talk contest to all your friends. Show them the list of those who were working last Sunday, and which you have clipped from the paper for this purpose. They will readily see that their subscription will be of the greatest service in advancing your chance of winning an automobile.

POINT OUT ADVANTAGES. When you ask your friends for a subscription to The Times-Dispatch in your favor you should not be content with simply stating that by paying for a year in advance they will help you win a prize. You should let them understand that they also are profiting by taking The Times-Dispatch for a year. You know it is the paper that will give them the most satisfaction, and you can recommend it with a clear conscience.

As to the prizes, too, let them understand that something really big lies in the balance; that you have here a chance to gain a prize which may alter the outlook of your whole future. Tell them that the Kline automobile and Baker Electric are the biggest and best prizes in the whole contest. But do not let them imagine that unless you win a grand prize you win nothing worth while. Tell them there are seventy-five prizes of real value to be won, and that they are of such a price that they would materially influence your circumstances.

Now, once again—get some subscriptions before the second period closes.

Points for Candidates

All subscriptions must be taken to start within one year from the beginning of the contest, February 24, 1913.

Subscribers cannot pay two subscriptions of one year each, or of one year and six months.

Subscribtions can be taken for delivery by carrier in any town where The Times-Dispatch is delivered by carrier. The present carrier will make the delivery. The Times-Dispatch will charge the carriers only 1-2 cent per copy, instead of the regular wholesale price of 1 cent, for all copies of The Daily Times-Dispatch delivered to subscribers who pay a subscription to a candidate in the contest at the reduced rates. This enables the carrier to make his profit. Subscriptions can be taken anywhere. Candidates are not confined to their own districts in securing subscriptions. The division of districts is only for the awarding of the prizes, and does not limit candidates in securing subscriptions.

Read This Rule Carefully

Commencing with the first publication of this rule, no contestant will be permitted to offer, or sell, The Times-Dispatch at any price lower than the regular contest subscription rate. When an affidavit is filed, and satisfactory proof furnished The Times-Dispatch that any candidate is soliciting subscriptions or votes, either in person, by mail, or through friends, and offering as an inducement a cash discount from the regular contest price of the paper, or any other inducement, such contestant will be declared ineligible to any prize whatever, provided

such proof is submitted prior to the awarding of the prizes.

further payment of six months on a subscription of six months Any further payment of six months on a subscription of six months already turned in on the contest on which votes have been issued is an "Extension" of that subscription. The contestant turning in the second payment of six months will receive the number of votes constituting the difference between the scheduled number of votes issued on the first payment of six months and the scheduled number of votes allowed for one year at the time the first payment was made. Contestants are entitled to votes under this rule on "Extensions" of subscriptions whether the form the great centre of the trunk manu-the great centre of the trunk manu-votes under this rule on "Extensions" of subscriptions, whether the former facturing industry. To insure proper credit on "Extensions," make a new subscription blank for the amount of money you are sending, and write on the subscription blank the length of the "Extension," as "Extended from six months to one year.

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